



COCHIN INTERNATIONAL AIRPORT LIMITED(CIAL)

**Kochi Airport P.O., Ernakulam
Kerala-683 111 Ph:0484 2610115**

**NOTICE INVITING EXPRESSION OF
INTEREST (EoI)**

**EXPRESSION OF INTEREST FOR DEVELOPMENT OF SINGLE BRAND,
LARGE FORMAT RETAIL INFRASTRUCTURE AND/OR COMPACT
COMMERCIAL COMPLEX AT CIAL.**

JUNE 2025

CIAL/COML/PRJ33/2025/A

Cochin International Airport Limited (CIAL) is inviting proposals from qualified and experienced commercial developers, retail brands and institutional investors for selection of a development partner for developing 2 strategic projects namely:

Project A: Development of a Single-Brand, Large-Format Retail Infrastructure on a 2-acre parcel near the planned Aerocity

Project B: The creation of a Compact Commercial Complex within the prestigious CIAL Golf Course campus (Approx. 12 Cents).

Particulars /Timelines for submission of the EoI are as follows:

DETAILS OF EoI	
EoI No:	CIAL/COML/PRJ33/2025/A
EoI Name:	EOI for Selection of Developer for single brand, large format retail infrastructure and compact commercial complex at CIAL
EOI Release Date	11 th June 2025
Last Date of Submission of Clarification and Queries	3 rd July 2025
Last Date for Submission of EOI	9 th July 2025
Contact Person	Mr. Rajesh R General Manager - Aero (Commercial & Mktg) 91-484-2610115 Ext.2785; 9895869408. rajesh@cial.aero
Place / Office & Address where EOI to be submitted	O/o Managing Director; Cochin International Airport Ltd, Kochi Airport P O; Ernakulam – 683 111; Kerala Proposal may be sent to the above office address or as e-mail at rajesh@cial.aero , anish.cr@cial.aero .

Minimum Eligibility (Pre-Qualification) Criteria

The Applicant shall fulfil the following conditions of pre-qualification criteria to be considered for detailed technical and financial evaluation. Proposals not satisfying these pre-qualification requirements, shall be summarily rejected:

Technical capacity

Applicants must demonstrate relevant prior experience in developing, operating, or managing at least two (2) single-brand outlets each of minimum 10,000 sq.ft. in prominent commercial, airport, or mall locations.

Financial Capacity

- a. The Applicant (individual or parent entity) shall have had net worth of not less than ₹5 Crore (Rupees Five Crore only) as per the last audited financial year.
- b. The Applicant shall have had an average annual turnover of not less than ₹10 Crore (Rupees Ten Crore only) from core retail or infrastructure activities in the last 3 financial years.

Steps to participate in the EoI

The applicants interested to participate in the EOI process may obtain a digital copy of the detailed expression of interest by sending a mail to rajesh@cial.aero OR anish.cr@cial.aero with the subject “Request for EOI document for development of single brand, large format retail infrastructure and/or compact Commercial Complex at CIAL”.

Sd/-

(Managing Director)

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