



COCHIN INTERNATIONAL AIRPORT LIMITED(CIAL)
Kochi Airport P.O., Ernakulam
Kerala-683 111 Ph:0484 2610115

NOTICE INVITING TENDER (NIT)

FOR

SELECTION OF CONCESSIONAIRE FOR SETTING-UP,
OPERATIONS, MAINTENANCE AND MANAGEMENT OF F&B
OUTLETS, LOUNGE AND BAR AT DOMESTIC TERMINAL (T1)
SHA OF CIAL.



JULY 2025



TENDER No: CIAL/COML/LIC22/2025

Cochin International Airport Limited (CIAL) is inviting Tenders from qualified and experienced agencies for Selection of Concessionaire for Setting-up, Operations, Maintenance and Management of F&B Outlets, Lounge and Bar at Domestic Terminal (T1) SHA of CIAL.

ELIGIBILITY CRITERIA

The Bidder shall fulfil the following conditions of eligibility:

i) Basic Eligibility Criteria: The bidder shall meet all the below mentioned Basic Eligibility Criteria

- a. The Bidder shall be a Company or Partnership or LLP validly incorporated and existing under the applicable Indian laws.
- b. The bidder shall not be a Consortium/Joint Venture for the purpose of bidding for the this tender.
- c. The bidder shall not be an entity having any direct and / or indirect stake in any schedule commercial airline operator/Ground Handling Agency (GHA). Further no airline/GHA shall also not have any stake in the bidder whether directly and / or indirectly.
- d. The bidder or its Affiliate(s) or any of its directors or key personnel shall not be debarred or blacklisted by CIAL or any other State Govt or Central Govt or PSU's as on 01.06.2025.

ii) Technical Eligibility: The bidder must meet the following technical experience requirements:

- A. The bidder should have experience of operating & managing at least 1 (one) Airport Lounge and minimum 5 (Five) F&B outlets at airport. The experience claimed should be for a minimum period of 1 year in any of the last 5 years at any Indian Airports having more than 7.5 million passengers.

OR

- B. The bidder should have experience of operating & managing at least 1 (one) Airport Lounge at Airports having more than 7.5 million passengers and minimum 5 (Five) F&B outlets in any mall/shopping complex having more than five Lakhs square feet area. The experience claimed should be for a minimum period of 1 year in any of the last 5 years at any Indian Airports/Malls.



OR

C. The bidder should have experience of operating & managing flight kitchen operations at least in 1 (one) Indian Airport having more than 7.5 million passengers and at least 1 (one) 5-star category hotel with a minimum of 100 keys (rooms) in India. The experience claimed should be for a minimum period of 1 year in any of the last 5 years.

iii) **Financial Eligibility:** The bidder must meet the following financial criteria:

- a. The bidder shall have achieved a minimum **annual turnover of ₹55 Crores in any one of the last five (5)** audited financial years for which the experience was claimed by the agency duly certified by a registered and practicing Chartered Accountant.
- b. The bidder must have a **positive net worth of at least ₹11 Crores** as on 31.03.2025.

TIMELINES OF BIDDING

Sl. No.	Item	Description/Details
1	Tender No.	CIAL/COML/LIC22/2025
2	Facility Name	Setting-up, Operations, Maintenance & Management of F&B Outlets, Lounge and Bar at Domestic Terminal (T1) SHA of CIAL
3	Cost of Tender Document	₹ 59,000 (including taxes)
4	EMD Amount	₹ 50,00,000/- (Fifty Lakhs Only)
5	Sale of Tender Window	From: [03.07.2025] To: [25.07.2025]
6	Site Visit	From: [14.07.2025] To: [17.07.2025]
7	Pre-Bid Meeting Date	[15.07.2025] at [1530 Hrs]
8	Last Date for Receipt of Bids	[28.07.2025] at [1500]



9	Technical Bid Opening	[28.07.2025] at [1630]
10	Financial Bid Opening	To be notified to technically qualified bidders
11	Contact Details	Name: Rajesh R
		General Manager - Aero (Commercial & Marketing), Cochin International Airport Limited, Kochi Airport PO, Ernakulam, Kerala – 683111.Ph: Phone: 0484 2610115 Extn: 2785.
		Email: rajesh@cial.aero OR anish.cr@cial.aero
		Mob: 98958 69408

TENDER DOCUMENT

- a) The Bidders shall purchase the Tender Documents by remitting the Cost of Tender Documents in CIAL's bank account by way of electronic payment. Details of the bank account have been provided below:

Name of the bank	The Federal Bank
Address of the bank	CIAL Extension Counter, Cochin Airport P.O. 683111, Ernakulam, Kerala
Name of the Company	CIAL
Account No.	1522 0200 0005 42
IFSC code of the branch	FDRL 000 1522

- b) Upon making the payment of Cost of Bidding Documents, the Bidder shall send the proof of payment to email id **rajesh@cial.aero** OR **anish.cr@cial.aero**. Post the receipt of valid proof of payment and following verification of payment, CIAL shall provide the NIT documents and draft License Agreement to the Bidder via email.

Sd/-

(Managing Director, CIAL)

